

**RESEARCH**
**PI Industries | Target: Rs 2,450 | +20% | BUY**

Q1 beat; Growing CSM mix can drive rerating – raise to BUY

**BOB Economics Research | Monetary Policy Review**

RBI allows restructuring while holding rates

**Gujarat State Petronet | Target: Rs 310 | +56% | BUY**

Swiftly returning to normal

**Cera Sanitaryware | Target: Rs 2,440 | +9% | ADD**

Weak Q1 due to lockdown, but ahead of estimates

**Banking**

RBI allows restructuring yet again

**NBFC**

New RBI policies offer limited succour

**Oil & Gas**

Low spot prices make natural gas lucrative

**SUMMARY**
**PI Industries**

PI Industries (PI) reported a strong beat in Q1FY21 with sharp QoQ EBITDA recovery. Revenue/EBITDA grew 41%/51% YoY. Domestic sales/exports were up 76%/23%. Strong domestic sales were partly on account of deferred sales from Q4. EBITDA margin at 22% was stable on better cost control while gross margin was a miss on lower CSM and higher Isagro mix. Management retains its FY21 guidance of >20% sales growth and sustained margins. We raise FY21/FY22 EPS by 21-24% and roll to a Sep'21 TP of Rs 2,450 (vs. Rs 1,700). Upgrade to BUY.

[Click here for the full report.](#)

**TOP PICKS**
**LARGE-CAP IDEAS**

Company	Rating	Target
<a href="#">Bajaj Finance</a>	Buy	4,000
<a href="#">Cipla</a>	Buy	690
<a href="#">GAIL</a>	Buy	150
<a href="#">Petronet LNG</a>	Buy	305
<a href="#">Tech Mahindra</a>	Buy	780

**MID-CAP IDEAS**

Company	Rating	Target
<a href="#">Alkem Labs</a>	Buy	2,950
<a href="#">Chola Investment</a>	Buy	280
<a href="#">Laurus Labs</a>	Buy	1,200
<a href="#">Transport Corp</a>	Buy	240
<a href="#">Mahanagar Gas</a>	Sell	710

Source: BOBCAPS Research

**DAILY MACRO INDICATORS**

Indicator	Current	2D (%)	1M (%)	12M (%)
US 10Y yield (%)	0.55	4bps	(12bps)	(119bps)
India 10Y yield (%)	5.83	0bps	(2bps)	(54bps)
USD/INR	74.94	0.1	(0.4)	(5.7)
Brent Crude (US\$/bbl)	45.17	1.7	5.5	(19.7)
Dow	27,202	1.4	5.3	4.6
Shanghai	3,378	0.2	7.1	22.0
Sensex	37,663	(0.1)	4.6	2.7
India FII (US\$ mn)	4 Aug	MTD	CYTD	FYTD
FII-D	16.3	(11.4)	(14,539.1)	(4,779.6)
FII-E	116.6	1,120.1	(168.0)	6,434.9

Source: Bank of Baroda Economics Research

**BOBCAPS Research**

research@bobcaps.in



## India Economics: Monetary Policy Review

MPC unanimously voted to keep policy rate unchanged and maintained accommodative stance. RBI would like to wait for inflation to fall before reducing rates any further. More importantly, RBI allowed one-time restructuring for corporates and households impacted by pandemic. This will provide much needed time to recover. A broad-based recovery will have to wait for a vaccine. More than RBI, revival will require higher government spending as seen in Q1 to revive demand. We expect GDP to fall by 5% in FY21.

[Click here for the full report.](#)

## Gujarat State Petronet

Gujarat State Petronet's (GUJS) Q1FY20 EBITDA was in line at Rs 3.5bn (-14% YoY). Volumes came in below estimates at 33.2mmscmd on lower offtake from the CGD and fertiliser segments. Low LNG prices (especially spot) continue to drive speedy recovery in gas consumption (~40mmscmd in Jul'20) as lockdown restrictions are eased. We cut FY21/FY22 EPS estimates by 14%/10%; our Sep'21 DCF-based TP remains unchanged at Rs 310 despite rollover.

[Click here for the full report.](#)

## Cera Sanitaryware

Cera Sanitaryware's (CRS) Q1FY21 consolidated revenue declined 46% YoY, bettering our estimate of a 62% drop. Operating margins shrank 10ppt YoY to 2.6%, triggering an 89% YoY downslide in EBITDA and a PBT loss of Rs 11.9mn. Management stated that demand has improved in July to ~95% of year-ago levels vs. ~85% in June. We increase FY21 earnings by 5% (FY22 unchanged) and roll over to a revised Sep'21 TP of Rs 2,440 (from Rs 2,315). Maintain ADD.

[Click here for the full report.](#)

## Banking

The central bank has provided a resolution framework that allows all banks, NBFCs and HFCs to cope with Covid-related stress, wherein all loans including personal (retail) loans can be restructured. However, credit to entities such as financial institutions, central/state/local government bodies and MSMEs (with borrowing exposure up to Rs 250mn) are not covered under the framework. In our view, prudence exercised by banks in implementing the scheme remains crucial as restructuring will allow NPA recognition to be delayed by 18-24 months.

[Click here for the full report.](#)

## NBFC

RBI today introduced development policies along with the monetary policy, laying out new guidelines on the restructuring of personal loans – this has historically been a source of slippages and, together with extension of the MSME restructuring scheme, makes for a ticking time bomb in our view. RBI's additional Rs 100bn refinance facility to NABARD and NHB may help NBFCs raise funds. An LTV increase for gold loans by banks gives them regulatory arbitrage, but may not materially affect market share of NBFCs.

[Click here for the full report.](#)

## Oil & Gas

Natural gas consumption in June increased to 171.2mmscmd (+6% YoY, +9% MoM). Barring CGD (16.9mmscmd, -36% YoY) and petrochemicals (6.8mmscmd, -26% YoY), offtake surged across sectors, viz. fertiliser (52.5mmscmd, +24% YoY), refineries (32.4mmscmd, +48% YoY) and others (27.3mmscmd, +50% YoY). The power sector clocked 18% MoM growth to 35.4mmscmd as electricity demand rose to pre-Covid levels driven by rising industrial and economic activity. Ample power is available at affordable prices as spot LNG prices remain low – this will assist the economic revival and growth (we highlighted this trend in our recent [Midcap Model Portfolio](#) update).

[Click here for the full report.](#)

**BUY**

TP: Rs 2,450 | ▲ 20%

**PI INDUSTRIES**

| Agrochemicals

| 06 August 2020

## Q1 beat; Growing CSM mix can drive rerating – raise to BUY

PI Industries (PI) reported a strong beat in Q1FY21 with sharp QoQ EBITDA recovery. Revenue/EBITDA grew 41%/51% YoY. Domestic sales/exports were up 76%/23%. Strong domestic sales were partly on account of deferred sales from Q4. EBITDA margin at 22% was stable on better cost control while gross margin was a miss on lower CSM and higher Isagro mix. Management retains its FY21 guidance of >20% sales growth and sustained margins. We raise FY21/FY22 EPS by 21-24% and roll to a Sep'21 TP of Rs 2,450 (vs. Rs 1,700). Upgrade to BUY.

Vivek Kumar

research@bobcaps.in

**Solid growth across businesses; CSM outlook stays strong:** Sales grew 41% YoY (27% ex-Isagro). Domestic sales were led by strong placement of Nominee Gold and traction in Osheen and Elite. PI expects two launches in Q2-Q3. It has launched digital platform 'PI Mitra' which should enhance virtual connect with farmers and channel partners, driving better reach. In exports, better capacity planning and higher momentum in shipments led to 23% YoY growth. CSM order book was steady at US\$ 1.5bn; PI expects good volume scale-up for products launched in the last 1-2 years and for the four planned in FY21.

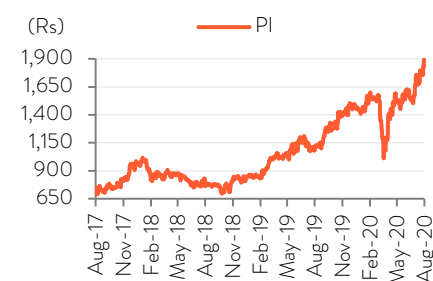
**Upgrade to BUY; TP of Rs 2,450:** PI delivered an all-round Q1 beat, fuelling our steep EPS upgrade. With CSM contributing >85% of FY23 EBITDA (from c. 78%) the stock looks poised for a rerating, in our view. M&A in high-chemistry capability in the specialty/pharma CSM space should gain momentum. We expect >35% EPS CAGR over the next two years and >30% ROIC. Our new TP is based on 38x implied P/E (earlier 35x) vs. a historical 16-40x band.

**Earnings call takeaways:** (1) QIP money to be deployed in 5-6 quarters across multiple avenues. (2) RM imports from China <10%. (3) FY21 domestic/export growth guidance at +20% each; capex Rs 6bn. (4) Isagro Q1 sales at Rs 990mn.

Ticker/Price	PI IN/Rs 2,036
Market cap	US\$ 4.1bn
Shares o/s	152mn
3M ADV	US\$ 5.3mn
52wk high/low	Rs 2,055/Rs 1,370
Promoter/FPI/DII	47%/12%/18%

Source: NSE

### STOCK PERFORMANCE



Source: NSE

### KEY FINANCIALS

Y/E 31 Mar	FY19A	FY20P	FY21E	FY22E	FY23E
Total revenue (Rs mn)	28,409	33,075	40,887	50,471	58,866
EBITDA (Rs mn)	5,764	7,150	9,548	12,009	14,315
Adj. net profit (Rs mn)	4,102	4,537	7,138	9,046	10,383
Adj. EPS (Rs)	27.1	29.9	47.1	59.7	68.5
Adj. EPS growth (%)	11.6	10.6	57.3	26.7	14.8
Adj. ROAE (%)	19.7	18.6	18.2	16.1	16.1
Adj. P/E (x)	75.2	68.0	43.2	34.1	29.7
EV/EBITDA (x)	53.1	42.8	32.1	24.7	20.0

Source: Company, BOBCAPS Research



## MONETARY POLICY REVIEW

06 August 2020

### RBI allows restructuring while holding rates

**MPC unanimously voted to keep policy rate unchanged and maintained accommodative stance. RBI would like to wait for inflation to fall before reducing rates any further. More importantly, RBI allowed one-time restructuring for corporates and households impacted by pandemic. This will provide much needed time to recover. A broad-based recovery will have to wait for a vaccine. More than RBI, revival will require higher government spending as seen in Q1 to revive demand. We expect GDP to fall by 5% in FY21.**

Sameer Narang

Dipanwita Mazumdar | Jahnavi

chief.economist@bankofbaroda.com

**MPC holds rates:** MPC members unanimously voted to keep key policy rates unchanged while maintaining accommodative stance. With inflation at 6.1% in Jun'20 and 6.5% in Q1FY21, RBI would like to wait for inflation to come down to 4% before reducing rates. However, RBI moved on to other fronts. First, a restructuring window has been provided to corporates and households. Second, additional liquidity of Rs 100bn has been provided for NABARD and NHB. Third, LTV ratio of gold loans increased to 90% from 75% earlier. *(Details in the Regulatory Announcements section).*

**CPI to moderate in H2:** With a large negative surprise in Q1FY21, CPI inflation in H1 is likely to remain above RBI's target of 4%. Food as well as domestic retail fuel prices are elevated. However, abundant sowing and gradual unlocking of economy will bring food inflation lower. Public policy by way of open market sales and PDS will also play a role. We expect CPI to average at 3.8% in H2FY21. However, there are upside risks by way of local lockdowns disrupting supply chains.

**GDP to contract in FY21:** MPC noted that real GDP would contract in H1FY21 as well as throughout FY21. It noted that deviations from normal monsoon as well as protracted spread of COVID-19 pose downside risk to growth in FY21. Agriculture sector remains a bright spot with progress in Kharif sowing. We expect GDP to contract by 5% in FY21.

**More stimulus in H2:** Unless a vaccine is available, economic activity is likely to settle below pre-COVID levels. RBI's consumer confidence survey is at the lowest level. This calls for an economic stimulus to revive spending. Centre has increased its spending by 13.1% in Q1 and is likely to maintain this momentum. RBI's role will be important to absorb a part of this debt and look for room for any further rate reduction depending upon inflation.

#### KEY HIGHLIGHTS

- Policy rate kept unchanged at 4%.
- Restructuring window provided to corporates and households.
- Policy space remains in H2, when inflation softens.



**BUY**  
TP: Rs 310 | ▲ 56%

**GUJARAT STATE  
PETRONET**

Oil & Gas

06 August 2020

## Swiftly returning to normal

Gujarat State Petronet's (GUJS) Q1FY20 EBITDA was in line at Rs 3.5bn (-14% YoY). Volumes came in below estimates at 33.2mmscmd on lower offtake from the CGD and fertiliser segments. Low LNG prices (especially spot) continue to drive speedy recovery in gas consumption (~40mmscmd in Jul'20) as lockdown restrictions are eased. We cut FY21/FY22 EPS estimates by 14%/10%; our Sep'21 DCF-based TP remains unchanged at Rs 310 despite rollover.

Rohit Ahuja | Harleen Manglani  
research@bobcaps.in

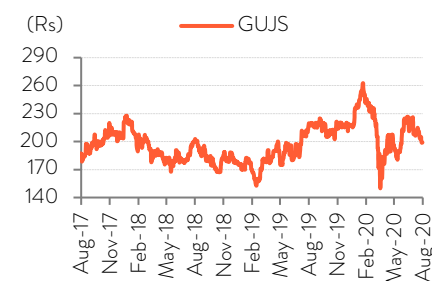
**Volumes muted despite robust macro trends:** Q1 volumes fell 13% YoY to 33.3mmscmd as demand from the CGD (4.7mmscmd, -55% YoY) and fertiliser (2.7mmscmd, -30% YoY) segments crashed. CGD was the most affected by the lockdown. Offtake from the power sector surged (10.3mmscmd, +2x YoY). Management sees even higher demand potential as spot LNG prices remain low at <US\$ 3/mmbtu. Refining segment offtake was robust (11.3mmscmd, +6% QoQ) due to a preference for gas over fuel oil as an input.

Ticker/Price	GUJS IN/Rs 199
Market cap	US\$ 1.5bn
Shares o/s	564mn
3M ADV	US\$ 2.4mn
52wk high/low	Rs 264/Rs 146
Promoter/FPI/DII	38%/16%/47%

Source: NSE

**CGD, power volumes to offset lower RIL offtake:** RIL continues to absorb ~9mmscmd (stable QoQ), mostly for its petchem units. While GUJS could see volume loss (of 4-6mmscmd) once RIL's petcoke gasification plant ramps up to ~100% utilisation, this could be made up by incremental power (in FY21) and CGD demand (from FY22).

## STOCK PERFORMANCE



Source: NSE

**Maintain BUY:** GUJS has healthy volumes levers in place – planned connectivity to all the five LNG regasification terminals in Gujarat and an improving demand outlook from CGD and power. Commissioning of the Mundra LNG terminal has started to add volumes from Q1FY21. At 9.5x FY22E EPS, valuations look attractive considering stronger volume visibility. The macro climate remains conducive for a surge in gas consumption.

## KEY FINANCIALS

Y/E 31 Mar	FY19A	FY20P	FY21E	FY22E	FY23E
Total revenue (Rs mn)	18,773	23,692	22,601	26,937	29,598
EBITDA (Rs mn)	15,426	15,749	15,991	18,902	20,303
Adj. net profit (Rs mn)	7,947	11,087	9,720	11,770	12,811
Adj. EPS (Rs)	14.1	19.7	17.2	20.9	22.7
Adj. EPS growth (%)	18.9	39.5	(12.3)	21.1	8.8
Adj. ROAE (%)	15.2	18.1	13.7	14.9	14.5
Adj. P/E (x)	14.1	10.1	11.5	9.5	8.8
EV/EBITDA (x)	8.1	8.8	8.3	6.8	6.2

Source: Company, BOBCAPS Research



**ADD**

TP: Rs 2,440 | ▲ 9%

**CERA SANITARYWARE**

Construction Materials

06 August 2020

## Weak Q1 due to lockdown, but ahead of estimates

**Cera Sanitaryware's (CRS) Q1FY21 consolidated revenue declined 46% YoY, bettering our estimate of a 62% drop. Operating margins shrank 10ppt YoY to 2.6%, triggering an 89% YoY downslide in EBITDA and a PBT loss of Rs 11.9mn. Management stated that demand has improved in July to ~95% of year-ago levels vs. ~85% in June. We increase FY21 earnings by 5% (FY22 unchanged) and roll over to a revised Sep'21 TP of Rs 2,440 (from Rs 2,315). Maintain ADD.**

Arun Baid

research@bobcaps.in

**Revenue declines due to lockdown:** CRS reported a 46% YoY decline in Q1 consolidated revenue to Rs 1.5bn. The sanitaryware segment plunged 47% YoY and faucets/tiles dropped 38%/54% YoY. As per management, the nationwide lockdown eroded sales during the quarter. The company has seen improvement in July sales to ~95% of year-ago levels as compared to ~85% in June. Management highlighted the continued thrust on working capital discipline which has resulted in a reduction of ~3 days YoY. Cash on books has increased by Rs 0.4bn QoQ to Rs 2.7bn as of 30 June.

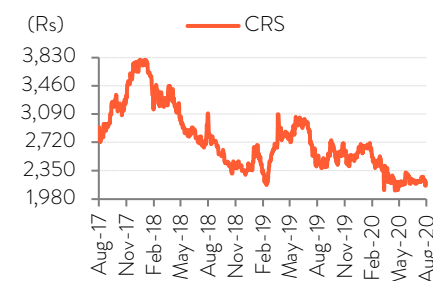
**Consolidated EBITDA slump:** Operating margins contracted 1,040bps YoY as gross margins slumped 1,015bps and employee cost increased 690bps YoY – this was partly offset by a 665bps YoY reduction in other expense. EBITDA declined 89% YoY and the company suffered a PBT loss of Rs 11.9mn. Management expects various cost-cutting measures, benign commodity prices and price increases of 3-5% in August in the sanitaryware segment to cushion margins in a challenging demand environment.

**Maintain ADD:** We increase our FY21 PAT estimate by 5% (FY22E unchanged) given the above-expected Q1 and roll over to a new Sep'21 TP of Rs 2,440 (from Rs 2,315), set at an unchanged 26x one-year forward P/E.

Ticker/Price	CRS IN/Rs 2,246
Market cap	US\$ 389.8mn
Shares o/s	13mn
3M ADV	US\$ 0.2mn
52wk high/low	Rs 2,900/Rs 1,986
Promoter/FPI/DII	54%/15%/30%

Source: NSE

## STOCK PERFORMANCE



Source: NSE

## KEY FINANCIALS

Y/E 31 Mar	FY19A	FY20P	FY21E	FY22E	FY23E
Total revenue (Rs mn)	13,444	12,237	10,508	12,409	13,742
EBITDA (Rs mn)	1,917	1,655	1,132	1,772	1,974
Adj. net profit (Rs mn)	1,010	1,133	627	1,157	1,287
Adj. EPS (Rs)	77.7	87.1	48.2	89.0	98.9
Adj. EPS growth (%)	4.1	12.1	(44.6)	84.4	11.2
Adj. ROAE (%)	15.5	15.4	7.9	13.4	13.5
Adj. P/E (x)	28.9	25.8	46.6	25.2	22.7
EV/EBITDA (x)	15.0	17.2	25.1	16.1	14.5

Source: Company, BOBCAPS Research



**BANKING**

06 August 2020

**RBI allows restructuring yet again**

**Restructuring window for Covid-linked stress:** The central bank has provided a resolution framework that allows all banks, NBFCs and HFCs to cope with Covid-related stress, wherein all loans including personal (retail) loans can be restructured. However, credit to entities such as financial institutions, central/state/local government bodies and MSMEs (with borrowing exposure up to Rs 250mn) are not covered under the framework.

**Vikesh Mehta**

research@bobcaps.in

**Resolution plan guidelines:**

- Loan tenor cannot be extended beyond two years and the account should be standard up to 30 DPD (SMA-0) as of 1 Mar 2020 and remain standard on the date of invocation.
- Resolution plan should be invoked by 31 Dec 2020 and implemented within 180 days (90 days for individual loans).
- Lenders must provide an additional 10% provision on the post-resolution debt, which can rise to 20% if the ICA is not signed within 30 days of invocation. However, provisions as per RBI's prudential framework will apply if the resolution plan is not implemented in 180 days.
- Lenders can reverse 50% of the provision if the borrower pays 20% of the residual debt without turning NPA and the balance 50% upon repayment of an additional 10%.
- Lenders converting any portion of the debt into any other security under restructuring shall have that portion valued at Re 1.

**Expert committee to vet proposals exceeding Rs 15bn:** According to RBI, a committee headed by KV Kamath will make recommendations on the required financial parameters to be factored into each resolution plan and will vet proposals exceeding Rs 15bn, without interfering with the commercial judgments exercised by lenders.

**Our view:** Evidence suggests that a large part of restructured loans have slipped into NPAs in the past and that restructuring increases the opacity of the balance sheet, even as headline NPAs lose relevance as a lead indicator of a bank's health. Prudence exercised by banks in implementing the scheme remains crucial as restructuring will allow NPA recognition to be delayed by 18-24 months.





 NBFC

06 August 2020

**New RBI policies offer limited succour**

RBI today introduced development policies along with the monetary policy, laying out new guidelines on the restructuring of personal loans – this has historically been a source of slippages and, together with extension of the MSME restructuring scheme, makes for a ticking time bomb in our view. RBI's additional Rs 100bn refinance facility to NABARD and NHB may help NBFCs raise funds. An LTV increase for gold loans by banks gives them regulatory arbitrage, but may not materially affect market share of NBFCs.

Shubhranshu Mishra  
research@bobcaps.in

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**Additional refinance facility to help NBFCs garner funding:** RBI has introduced an additional refinance facility of Rs 50bn each to NABARD and NHB, illustrating the regulator's intent to reach out to HFCs and MFIs. We believe this move coupled with a thawing of bond markets is a positive for lower rated NBFCs.

**Restructuring of personal & MSME loans a ticking time bomb:** Restructuring of personal loans under the new guidelines is likely to elongate the credit stress faced by lenders, albeit while maintaining their capital buffers at adequate levels. MSME loan restructuring has been extended till 31 Mar 2021.

**LTV hike for bank gold loans unlikely to affect NBFC market share:** The regulatory arbitrage given to banks by increasing the LTV for their gold loans from 75% to 90% is unlikely to materially change the market share of NBFCs as this hike is only till 31 Mar 2021. Also, originating gold loans at 90% LTV raises the probability of default, thereby negating the benefits. Over FY12-FY14, when RBI had given a similar regulatory arbitrage to banks, their market share went up by only 2-3% over an 18-20-month period.



## OIL &amp; GAS

06 August 2020

## Low spot prices make natural gas lucrative

**Highest ever natural gas consumption in June:** Natural gas consumption in June increased to 171.2mmscmd (+6% YoY, +9% MoM). Barring CGD (16.9mmscmd, -36% YoY) and petrochemicals (6.8mmscmd, -26% YoY), offtake surged across sectors, viz. fertiliser (52.5mmscmd, +24% YoY), refineries (32.4mmscmd, +48% YoY) and others (27.3mmscmd, +50% YoY). The power sector clocked 18% MoM growth to 35.4mmscmd as electricity demand rose to pre-Covid levels driven by rising industrial and economic activity.

Ample power is available at affordable prices as spot LNG prices remain low – this will assist the economic revival and growth (we highlighted this trend in our recent [Midcap Model Portfolio](#) update).

**Fertiliser and refinery offtake surge:** Fertiliser plants, the largest consumers of natural gas, continue to report high offtake – in keeping with our expectations. High agriculture output coupled with low spot LNG prices (gas being 75-80% of cost) would continue to fuel gas demand. In June, refinery consumption surged as natural gas was preferred over fuel oil due to low prices.

**Domestic gas production declines:** Gas production slipped 12% YoY to 75mmscmd in June, with the biggest decline of 29% YoY to 9.2mmscmd seen from private players. ONGC and Oil India also reduced output to 58.7mmscmd (-12% YoY) and 7.1mmscmd (-3% YoY) respectively. Despite recent optimistic management commentary from both companies on gas production in the next couple of years, we do not estimate any increase in domestic output due to unfavourable economics at current low gas prices.

**FIG 1 – GAS CONSUMPTION TREND**

(mmscmd)	June'20	June'19	YoY (%)	May'20	MoM (%)	Q1FY21	Q1FY20	YoY (%)
Fertiliser	52.5	42.3	24.1	50.7	3.5	48.7	40.2	21.1
Power	35.4	44.3	(20.1)	30.1	17.6	30.2	36.7	(17.7)
CGD	16.9	26.4	(35.9)	18.7	(9.5)	16.1	25.8	(37.6)
Other industrials:	66.5	49.3	34.9	57.6	15.3	57.8	48.6	18.9
Refineries	32.4	21.9	48.0	27.7	16.9	28.1	20.8	35.3
Petrochemicals	6.8	9.2	(25.7)	12.0	(43.1)	8.6	9.7	(11.2)
Miscellaneous	27.3	18.2	49.8	18.0	51.8	21.1	18.1	16.3
<b>Total</b>	<b>171.2</b>	<b>162.2</b>	<b>5.6</b>	<b>157.1</b>	<b>9.0</b>	<b>152.9</b>	<b>151.4</b>	<b>1.0</b>

Source: PPAC, BOBCAPS Research

Rohit Ahuja | Harleen Manglani

research@bobcaps.in

## KEY RECOMMENDATIONS

Ticker	Price	Target	Rating
PLNG IN	248	305	BUY
IGL IN	389	420	SELL
GUJGA IN	304	335	ADD
GUJS IN	199	310	BUY
MAHGL IN	985	710	SELL
GAIL IN	96	150	BUY

Price & Target in Rupees

## GAS CONSUMPTION

(mmscmd)	Jun'20	Jun'19	YoY (%)
<b>Fertiliser</b>			
Domestic	23.3	16.6	40.1
R-LNG	29.2	25.6	13.8
<b>Total</b>	<b>52.5</b>	<b>42.3</b>	<b>24.1</b>
<b>Power</b>			
Domestic	23.6	21.4	10.6
R-LNG	11.7	22.9	(48.8)
<b>Total</b>	<b>35.4</b>	<b>44.3</b>	<b>(20.1)</b>
<b>CGD</b>			
Domestic	10.8	15.4	(30.2)
R-LNG	6.1	10.9	(43.9)
<b>Total</b>	<b>16.9</b>	<b>26.4</b>	<b>(35.9)</b>
<b>Other Industrials</b>			
Domestic	28.4	14.9	90.4
R-LNG	38.0	34.3	10.8
<b>Total</b>	<b>66.5</b>	<b>49.3</b>	<b>34.9</b>
<b>Total Consumption</b>	<b>171.2</b>	<b>162.2</b>	<b>5.6</b>
<b>Total R-LNG</b>	<b>85.1</b>	<b>93.8</b>	<b>(9.3)</b>
<b>Total Domestic</b>	<b>86.1</b>	<b>68.4</b>	<b>26.0</b>

Source: PPAC, BOBCAPS Research



## Disclaimer

### Recommendations and Absolute returns (%) over 12 months

**BUY** – Expected return >+15%

**ADD** – Expected return from >+5% to +15%

**REDUCE** – Expected return from -5% to +5%

**SELL** – Expected return <-5%

**Note:** Recommendation structure changed with effect from 1 January 2018 (Hold rating discontinued and replaced by Add / Reduce)

### Rating distribution

As of 31 July 2020, out of 96 rated stocks in the BOB Capital Markets Limited (BOBCAPS) coverage universe, 46 have BUY ratings, 20 have ADD ratings, 11 are rated REDUCE and 19 are rated SELL. None of these companies have been investment banking clients in the last 12 months.

### Analyst certification

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